

WBEC PACIFIC

WOMEN'S BUSINESS ENTERPRISE COUNCIL

JOIN FORCES. SUCCEED TOGETHER.



WBEC Pacific is a powerful partner that provides introductions to qualified suppliers offering global supply chain solutions.



JOIN FORCES. SUCCEED TOGETHER.

Women's Business Enterprise Council Pacific (WBEC Pacific) operates in Alaska, Northern California, Idaho, Montana, Oregon, and Washington.

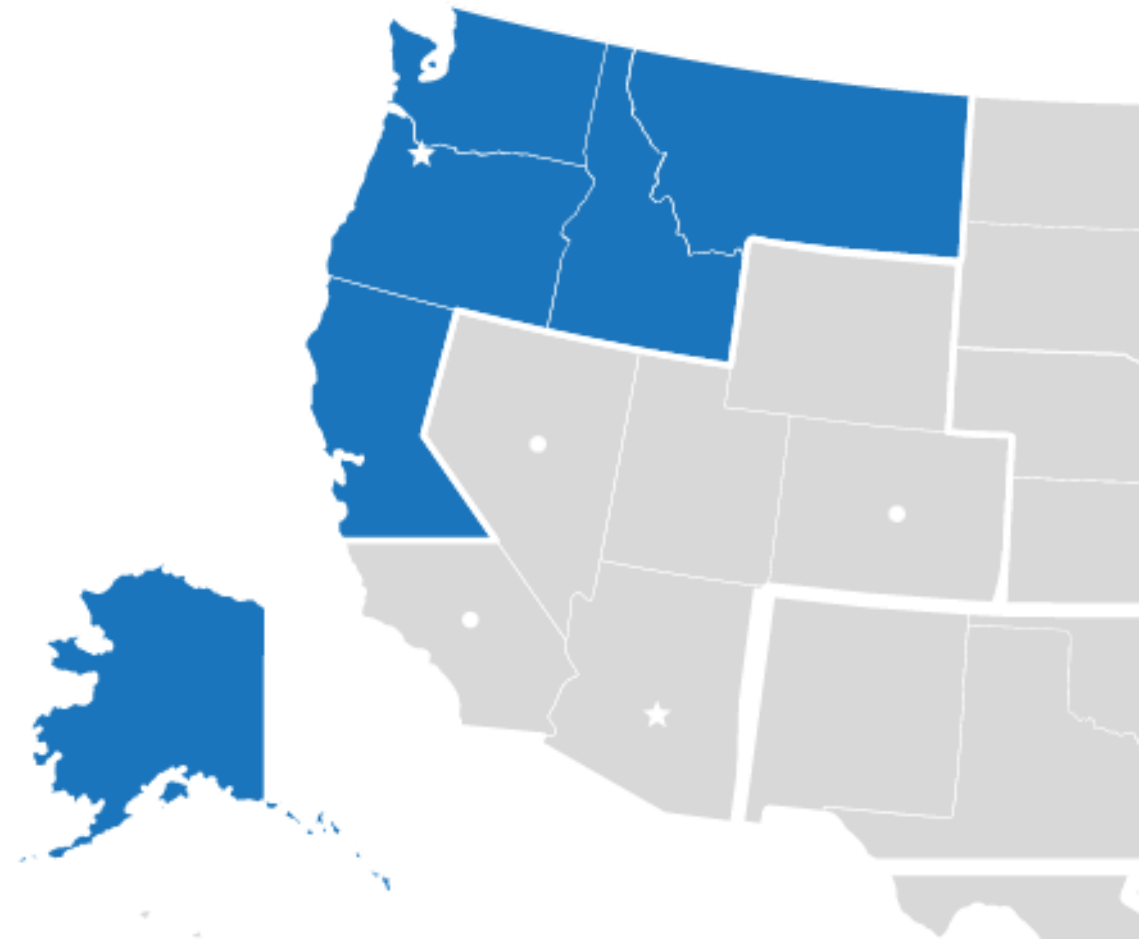
MISSION

Our mission is to drive economic growth, development, and access for women business enterprises in a global marketplace by collaborating with our constituents on Certification, Opportunities, Resources, and Engagement (C.O.R.E.).

Established in 2000, WBEC Pacific is a strategic sourcing partner supporting certified, competitive, and established women entrepreneurs. With capacity-building workshops, supplier information sessions, and focused mentoring, WBEC Pacific facilitates procurement opportunities, business networking, and supplier development.

Contact info
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@wbecp



● **REGION:**
**Alaska, Northern California, Idaho, Montana,
Oregon, Washington**

WBEC Pacific Certified WBE Economic Impact



1110

Certified WBE



30%

Women of Color



\$10B

Total Revenue



33K

Jobs created



Average Revenue

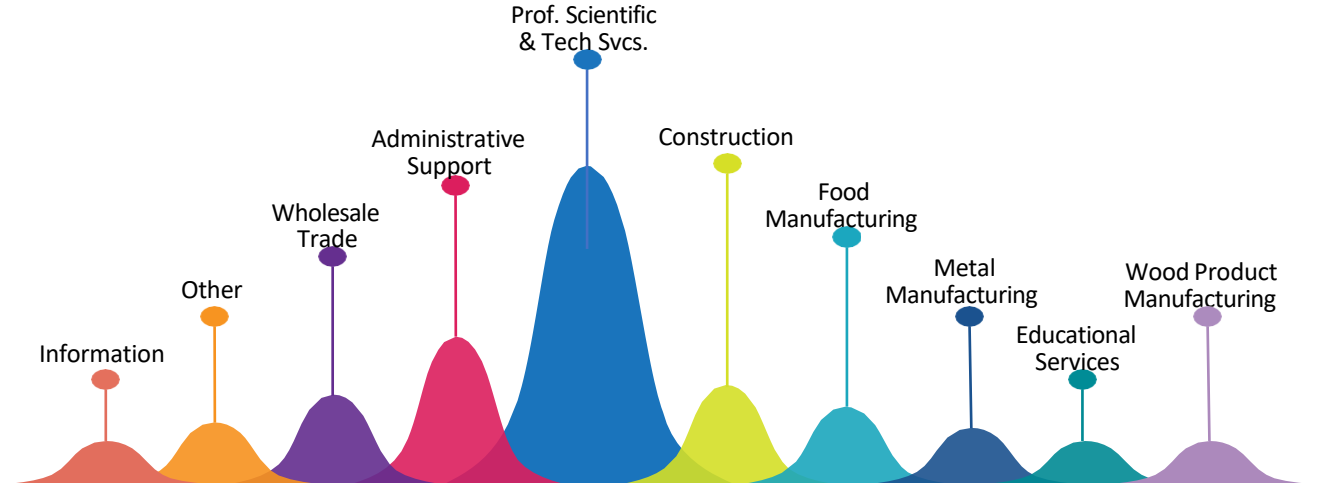
\$9M



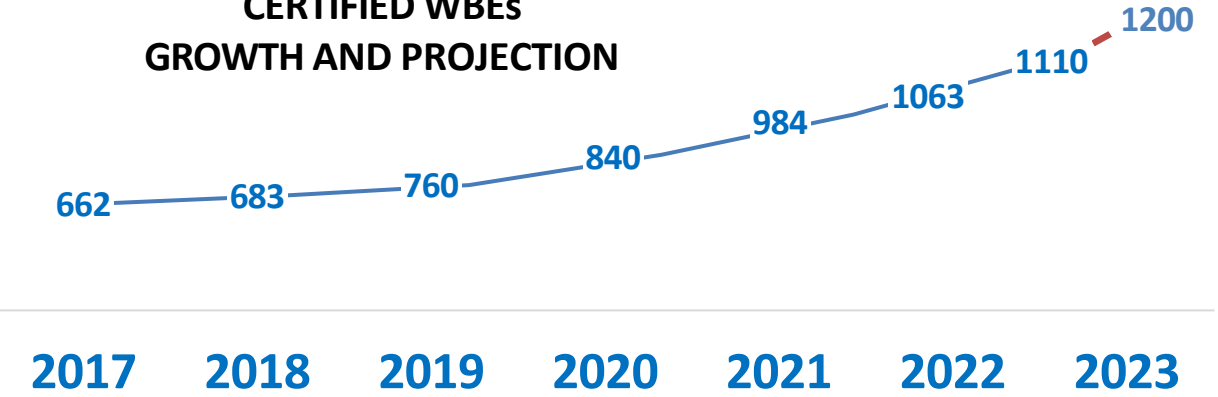
Average years in Business

16

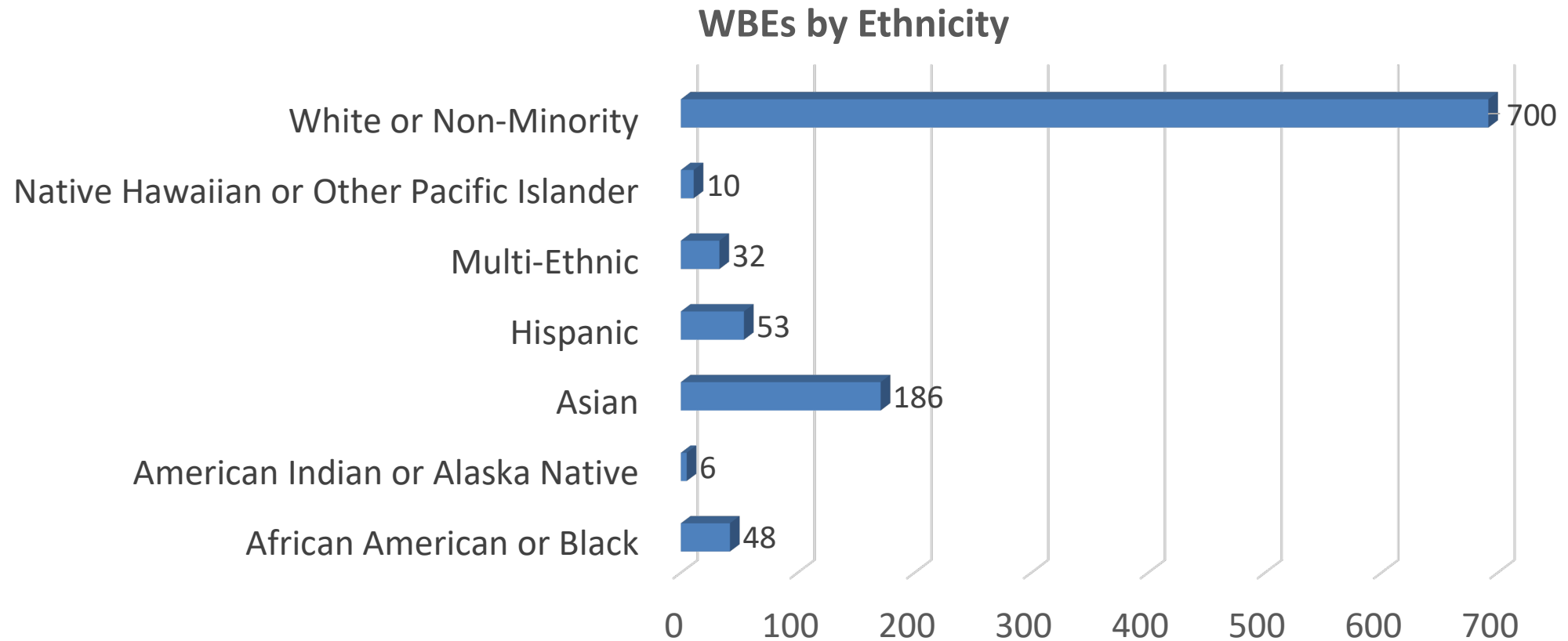
CERTIFIED WBEs TOP INDUSTRIES



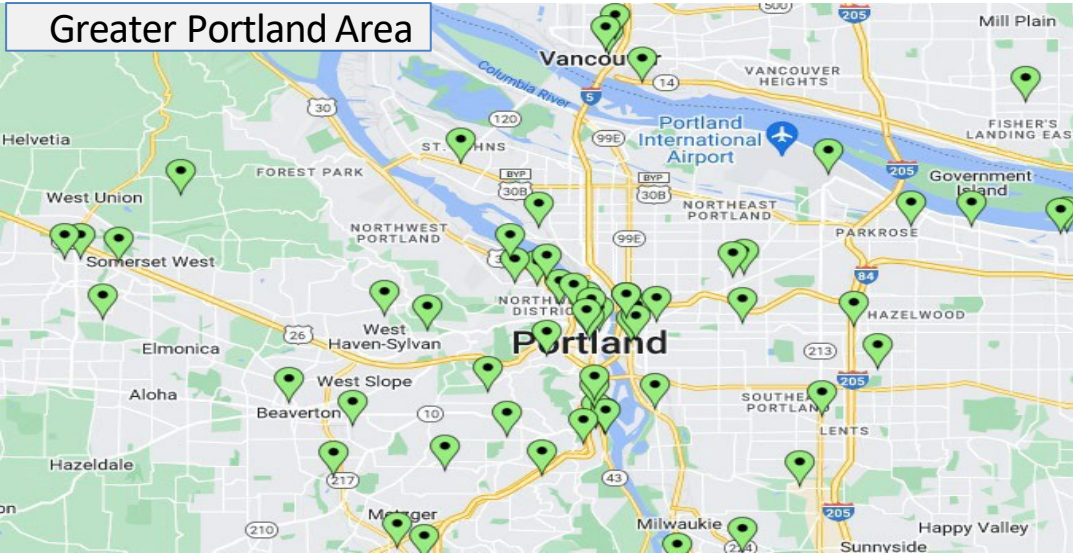
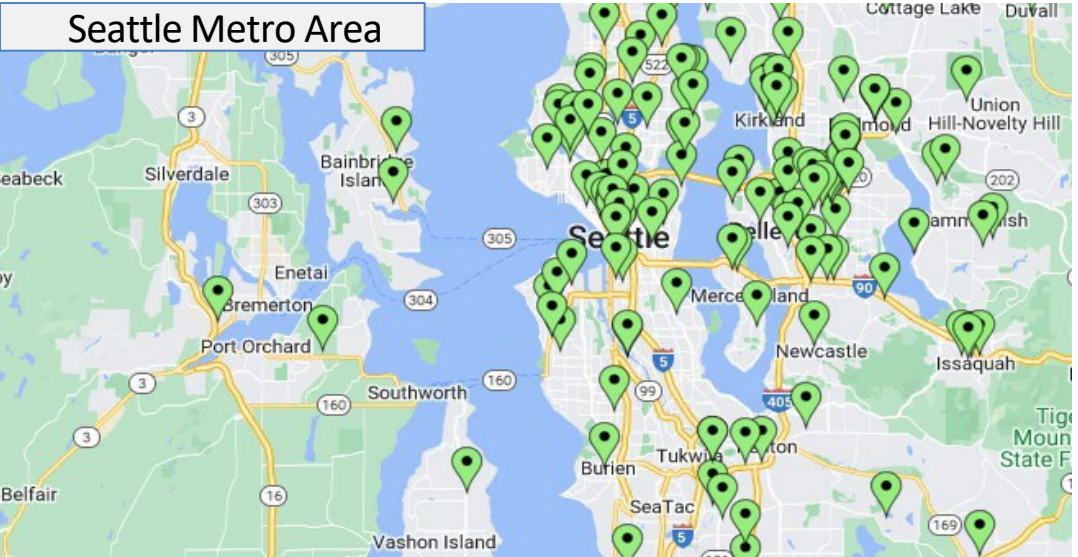
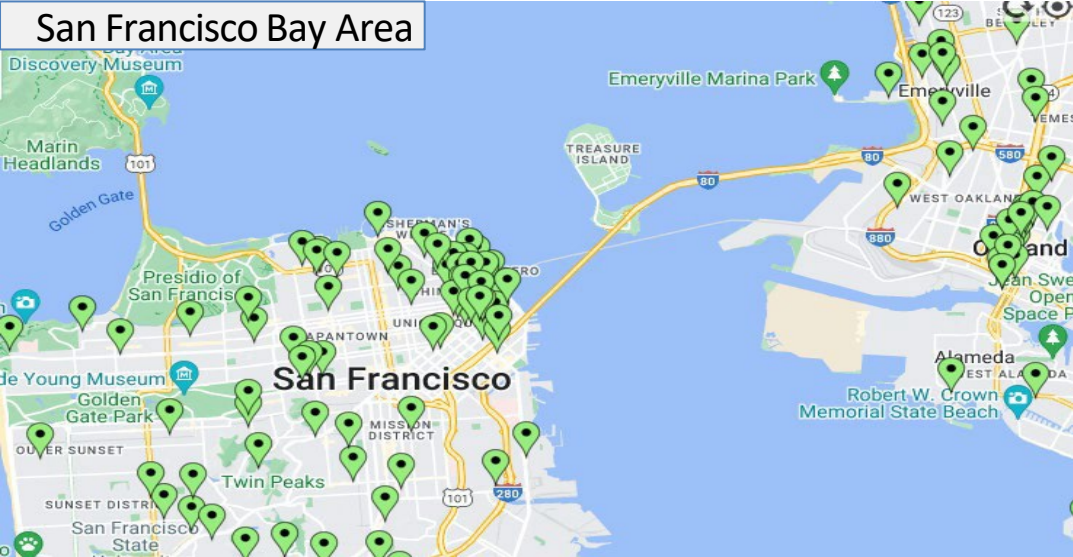
CERTIFIED WBEs GROWTH AND PROJECTION



WBEC Pacific Certified WBE Diversity



WBEC Pacific Region All WBEs



Breakdown by Industry

Professional, Scientific, and Technical Services	449
Construction	98
Administrative Suppt; Waste Mgt, Remediation	101
Food Manufacturing	76
Wholesale Trade	82
Metal Manufacturing	51
Retail Trade	32
Wood Product Manufacturing	33
Educational Services	39
Transportation and Warehousing	28
Information	24
Real Estate and Rental and Leasing	20
Other Services (except Public Administration)	11
Accommodation and Food Services	9
Health Care and Social Assistance	10
Finance and Insurance	10
Agriculture, Forestry, Fishing and Hunting	5
Arts, Entertainment, and Recreation	12
Mgt of Companies and Enterprises	2
Utilities	1

Professional, Scientific, and Technical Top Sub-Categories

All Other Professional, Scientific, and Tech	40
Administrative Management	36
Marketing Consulting Svs	39
Custom Computer Prog Svs	22
Business Mgt. Consultants	18
Advertising Agencies	15
Environmental Consulting	13
Human Resources Consulting	14
Offices of Lawyers	10
Architectural Services	11
Graphic Design Services	20
All Other Legal Services	11
Total	238
	53.36%

Why Support WBEC Pacific?

REALTIME ENGAGEMENT

We are your one-stop shop for WBE suppliers and sourcing/procurement executives. Connect with WBEs and corporations within our region.

SUPPLIER DIVERSITY LEADERSHIP

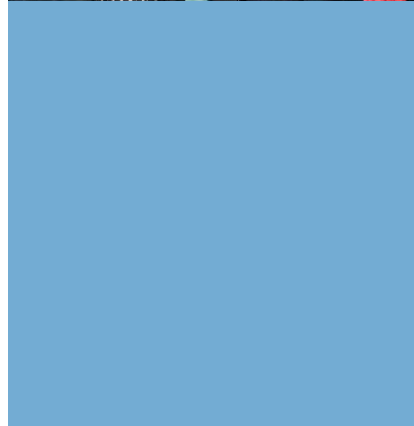
Support entrepreneurship, and development, resulting in measurable economic impact and success of women-owned businesses.

GROW WITH OUR NETWORK

As an inclusive firm, enjoy access to our vast resources and tap into our diverse network for a complete array of solutions, partners, and talent.

VIP CORPORATE LEADERSHIP SUMMIT & SHOWCASE

Interactive engagement with corporate and agency leaders on the latest trends affecting inclusive supply chain practices. Opportunities to benchmark, explore best practices, create opportunities for economic development, promote equity in access, and quantify the value of diverse suppliers in the supply chain.



Custom Services & Virtual Events



Industry Info Sessions

Designed for corporations to share industry specific information to WBEs. Ideal approach to meeting suppliers while learning about businesses in related industries.

Honing your Pitch

Opportunity for members to sit on a virtual panel and review pitch presentations from WBEs on a given topic or product/service category.

EmpowerU Workshop Series

Business fundamentals for WBEs. Financial Acumen, Business Continuity, Cyber Security, Joint Ventures/Alliances Succession Planning.

Business Matchmaking

Procurement decision makers meet potential suppliers virtually. Supports supply chain strategy revitalization, and optimization.

Empow[HER] Economic Development Forum

An effective platform for corporations to showcase their company, share industry needs, and provide practical capacity-building tools for WBEs.

Custom Webinars

Share your company information, procurement requirements, sourcing strategies, supplier diversity initiatives, contract opportunities and how to do business with your company.

Corporate Partners

Accenture
Amazon
APM Music
Applied Materials
AT&T
Avant Assessment
Bank of America
Bank of the West
Bill & Melinda Gates Foundation
Business Impact NW
California Water Association
CDW
Central Coast Community Energy
Chevron
Cigna
City of Portland
Coastal Community Bank
Comcast
East Bay Municipal Utility District
Enterprise Holdings

Federal Reserve Bank of San Francisco
Genentech
Gilead
Google
Hathaway Dinwiddie Construction
Hewlett Packard Enterprise
Intel
Gates Foundation
JPMorgan Chase
Kaiser Permanente
KL Gates
Lewis and Tibbitts, Inc.
Logitech
Major League Baseball
McKinstry
Microsoft
Minority Business Development Agency
Oregon Health & Science University
Pacific Gas & Electric
Pivotal Ventures

Port of Seattle
Puget Sound Energy
Robert Half
Salesforce
Seattle Children's Hospital
Siemens
Skanska
Snohomish County
Sound Transit
Standard Insurance
Stanford Health Care
T-Mobile
Union Bank
University of Washington Business Diversity & Equity
US Bank
Vistra
WA State DES
Wells Fargo
Zillow

Benefits of Corporate Membership

- You receive access to a pipeline of 1110+ competitive women-owned regional suppliers
- Personalized outreach sourcing assistance
- Confidence that WBEs are women-owned, managed, operated, and controlled
- Programing that establishes mutually beneficial connections between certified women businesses and decision-makers
- Benchmarking opportunities with a network of highly respected industry experts representing some of the world's most successful corporations
- Access to over 18,000 competitive Women Business Enterprises through RPO and WBENC network
- Corporate branding and visibility showcasing a commitment to diversity and inclusion

THANK YOU!

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